

**"Indonesia's Largest Shipbuilding Industry, Batam  
is Rising Again!"**

4<sup>th</sup> INDONESIA  
**MARINE &**  
OFFSHORE  
EXPO 2019



**20-22  
AUGUST  
2019**

**Swissbel Hotel and Convention Centre Harbor Bay  
Batam, Indonesia**

[www.batam-marine.com](http://www.batam-marine.com)

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**FIREWORKS**  
EXHIBITIONS AND CONFERENCES

PT Fireworks Indonesia

## About The Event

**The 4th Indonesia Marine & Offshore Expo (IMOX) 2019** is an international maritime and offshore event that brings an international congregation of companies together in Indonesia's largest shipbuilding industry, Batam. This unique event which seeks to bring together more than 4,000 industry professionals to tackle the pertinent concerns of the booming shipbuilding, maritime and offshore industries in Indonesia, from its technological front to the changing market trends. The international character of Indonesia Marine & Offshore Expo (IMOX) 2019, presents unparalleled marketing, education and networking opportunities. Indonesia Marine & Offshore Expo (IMOX) 2019, offers you the ideal platform to explore new maritime, offshore, Oil & Gas and shipbuilding opportunities in Indonesia.

## Facts Of The Shipbuilding Industry In Indonesia

Indonesia's Shipping Industry Estimated at USD 20 Billion

Indonesia's Investment Coordinating Board (BKPM) wants to develop the country's shipping industry. The Board said the industry has a multiplier effect which is able to spur growth in other sectors of the economy and create employment.

"The potential for the shipping industry is huge - the demand for ships not only for cargo, but also passenger ships, ferries, fishing boats and so on. So, we are inviting investors to fill that demand," said Franky Sibarani, head of BKPM.

The Indonesian Chamber of Trade and Industry values the shipping industry at US\$20 billion. This is before taking into account the potential of the country's maritime economy worth US\$171 billion.

Read more at <https://www.channelnewsasia.com/news/business/indonesia-s-shipping-industry-estimated-at-us-20b-8257118>

## Massive Number Of Shipyards And Supporting Industries In Batam, Indonesia

Currently there are more than 70 shipyards located in Batam and more than 500 supporting industries for this sector.

## Indonesian Government Provides Road Map and Strong Backing For The Shipbuilding industry

The Indonesian Ministry of Industry has prepared a road map for Indonesia's shipbuilding industry development in 2012-2025. The industry is also expected to produce and repair all types of vessels from small to large. One aim, by 2020, the national shipbuilding industry cluster is able to produce vessels with a capacity of 200 thousand tons deadweight. The Government will improve ship design and engineering capabilities to support, through the development of Center National Ship Design and Engineering (PDRKN). Industrial raw materials and components locally, as well as the development of human resource skills enhancement shipbuilding center also continues to increase. The government also will secure and optimize the utilization of the domestic market as a base load for the development of the shipping industry. In addition, cooperation with the shipping industry in other countries that have been developed will also be encouraged.

## About Batam

"Batam is highly acclaimed as the largest shipbuilding industry in Indonesia and home to more than 100 shipbuilders and shipyards!"

### Expected Attendance

**3,000 Trade Visitors From More Than 10 Countries**

**100 Exhibiting Companies From More Than 15 Countries.**

*"Our team had recognized the leading edges of the shipyard (shipbuilding) industry in Batam and hope to replicate it elsewhere,"*

Minister Indroyono Susilo was quoted by Kompas daily as saying.

## Meet These Buyers and More...

Ship & Boat Owners • Ship Managers • Ship Builders & Repairers • Boat Builders & Repairs • Cargo & Container Terminal Operators • Classification Societies • Ship Registrars • Boat, Tug, Ferry, Offshore Supply Vessel Operators • Consultants • Financiers • Insurers • Legal Professionals • Distributors & Agents • Freight Forwarders • Government Agencies • Navy & Police Coast Guards • Fisheries • Marine & Naval Architects & Designers • Offshore Suppliers & Services • Port and Maritime Agents • Port Managers / Terminal Operators • Public Administrators • Ship & Boat Chandlers • Ship Operators • Shippers • Shipping Agents and Brokers • Shipping Lines • Maritime Crewing / Manning / Recruitment Agents • Other Maritime Organisations • Manufacturer's Representative / Vendor • Mining Companies • Marine Support \*National Oil Company / Government Institutions • Offshore Platforms / Supplies / Services • Oil & Gas Exploration Companies • Power Generation Companies • Production & Distribution • Oil & Gas Processing & Refinery • Pipelines Operation / Installation • Plant Engineering & Construction • Process Engineering • Project Consultancy • Repair Services (including welding shops) • Research & Development • Rig / Fabricator / Operator • Security \*Shipbuilding & Marine Engineering • Transportation • Storage & Handling • Offshore Vessel Owners • Drilling Companies • Independent and National Oil Companies

## About The Organizer



**PT Fireworks Indonesia** is part of the Fireworks Trade Media Group, one of Asia's largest independently owned trade media company. Established in 2008, it is currently made up of 4 different business divisions:

- **Fireworks Exhibitions and Conferences** (Trade Exhibitions)
- **Fireworks Business Information** (Trade Publications)
- **QUIK Fairs** (Industrial Roadshows & Niche Events)
- **JUZ Talk** (Trade Conferences & Forums)

Since 2008, we have grown leaps and bounds with our own international offices spanning in 13 countries namely: Indonesia, Malaysia, Thailand, Singapore, China, Taiwan, Vietnam, Myanmar Australia, Philippines, Colombia, Nigeria and India. Bold expansion moves one may say, but we have since silenced the critics with excellent response from our media and our commitment to give our customers the relationships and big ideas to do different and better business remains unchanged.

Visit our corporate website at: [www.asiafireworks.com](http://www.asiafireworks.com) to find out more.



## Testimonials Of Our Past Event



*"The crowd is good at the show. And we do get some international visitors too."*

**William Wee**  
Managing Director  
PT Tata Emerindo



*"We believe this expo would also give us clients from local and international region."*

**Handoko Tan**  
Head Of Sales Department  
PT Great Dynamic Indonesia



*"A good event specifically targeted at the marine industry."*

**Anne Anggita**  
Corporate Communications  
PT Patria Maritim Perkasa



*"We would be back for the event in 2019!"*

**Zenco Tiwari**  
Marketing Manager  
Aerodynamic Metals Pte Ltd



*"Great event to meet our buyers!"*

**Sebastien Agaisten**  
Sales Manager  
Masson Marine

## About The Venue



### Swissbel Hotel and Convention Centre Harbor Bay, Batam

Swissbel Hotel and Convention Centre Harbor Bay, Batam is currently Batam's largest international convention centre connected to HarborBay mall located not too far from the heart of town, it is the latest address for business people and leisure seekers.

## Cost of Participation



### HAVE IT RAW!

Raw Space Only (Min 18sqm)

**330 USD PER SQM**

"Ideal For Companies With Large Exhibits Or Simply For Those With More Flair..."

#### Shell Scheme Package Includes:

- 1 x 230V - Power Point
- Needle Punch Carpet Flooring
- White Laminated Plywood Panel
- 2 x Fluorescent Tube

### SHELL ME UP!

Standard Shell Scheme (9sqm)

**350 USD PER SQM**

"Leave The Work To Us And Walk Onto A Furnished Stand With Chairs & Tables."

- 2 x Upright Chair
- 1 x Information Counter
- Fascia Board With Company Name

### Our International Offices:

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